FONET®

Right Software for Health

COMPANY PROFILE

Fonet Information Technologies Inc. is an information technology (IT) company which has been founded in 1997 to serve in Healthcare Information Sector.

As an healthcare information company, we mainly focus on Hospital Information Systems (HIS), system integration, consultancy and turnkey project solutions.

FONET is considered as the leader of the sector in Turkey along with hundreds of projects undertaken.

MULTIDISCIPLINARY TEAM

- Software Engineers & Programmers
- R&D Team
- Test & Education Specialist
- Project Manager
- Implementation Specialist
- Call Center / Helpdesk
- Domain Expert
  - Medical Informatics
  - Healthcare Administration/ Healthcare Financing
  - HL7, DICOM, IHE

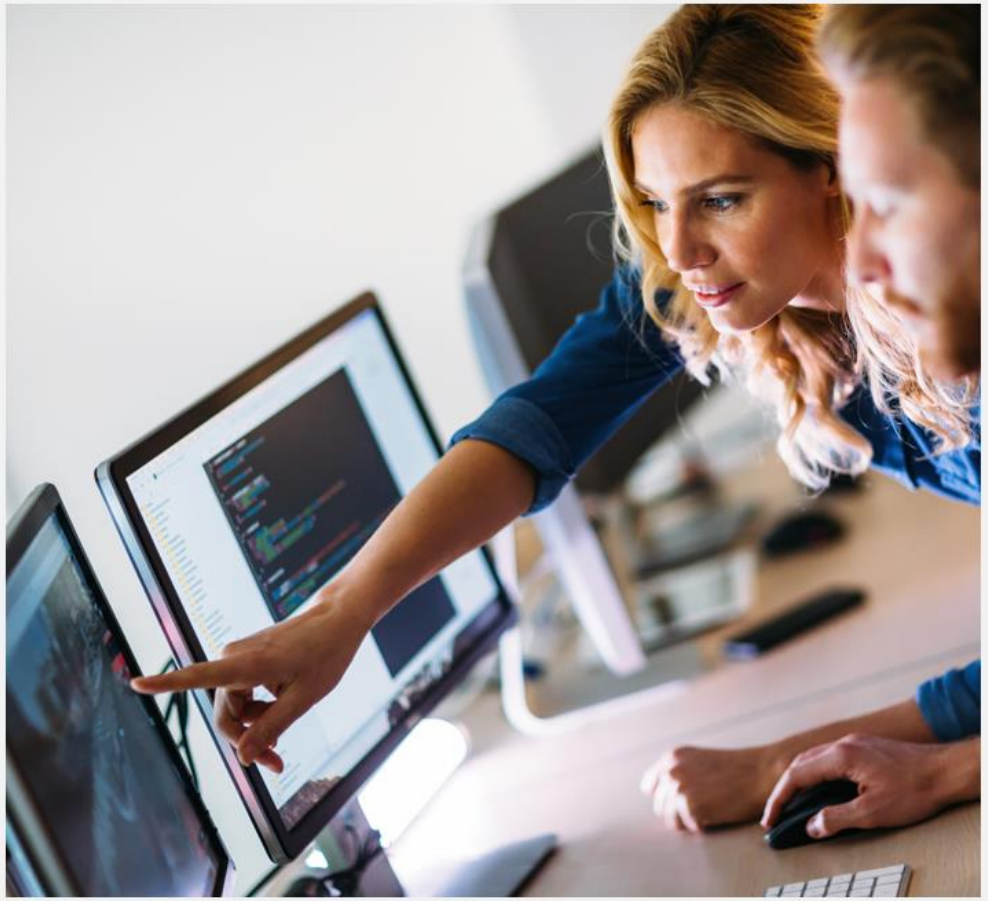
We have a **wide spectrum of products** which can provide services for every entity of the healthcare ecosystem in terms of quality and scope, particularly hospitals in each extent and magnitude and every segmentation in the field of healthcare.

Within this framework, the main product of FONET is **Hospital Information System** (FONET HIS) which actively works more than 200 hospitals.

FONET HIS aims to increase the quality of healthcare services and provide an effective solution to healthcare professionals and executives by ensuring the management of all **Medical, Administrative and Financial** business processes of the hospitals in a fully automated system.

It consists of 60 integrated software modules.

All of our solutions and applications have been designed and developed by **Fonet** software developers and experts.



E-HEALTH SOLUTIONS

HOSPITAL INFORMATION SYSTEM

WEB / CLOUD

FONET HIS SOFTWARE

- Patient Record / Admission Management System
- Polyclinic Management System
- Clinic Management System
- Emergency Management System
- Laboratory Information System
- Radiology Information System
- PACS (Picture Archiving and Communication System)
- Nursing Management System
- Operating Room Information System
- Pharmacy Information System
- Cancer Management System
- Mouth and Dental Health Information System
- Physical Treatment and Rehabilitation Man. System
- Intensive Care Management System
- Hemodialysis Management System
- Pathology Management System
- Psychology Management System
- Oncology Management System
- Diet Management System
- Blood Center Information System
- Sterilization Information System
- Healthcare Commission Management System
- Organ and Tissue Donation Management System
- Clinic Engineering Management System
- Information System, Statistic & Reporting Module
- Medical Research Management System
- Information Desk Management System
- Appointment Procedure Management System
- Pregnant Education Managament System
- Diabetes Education Management System

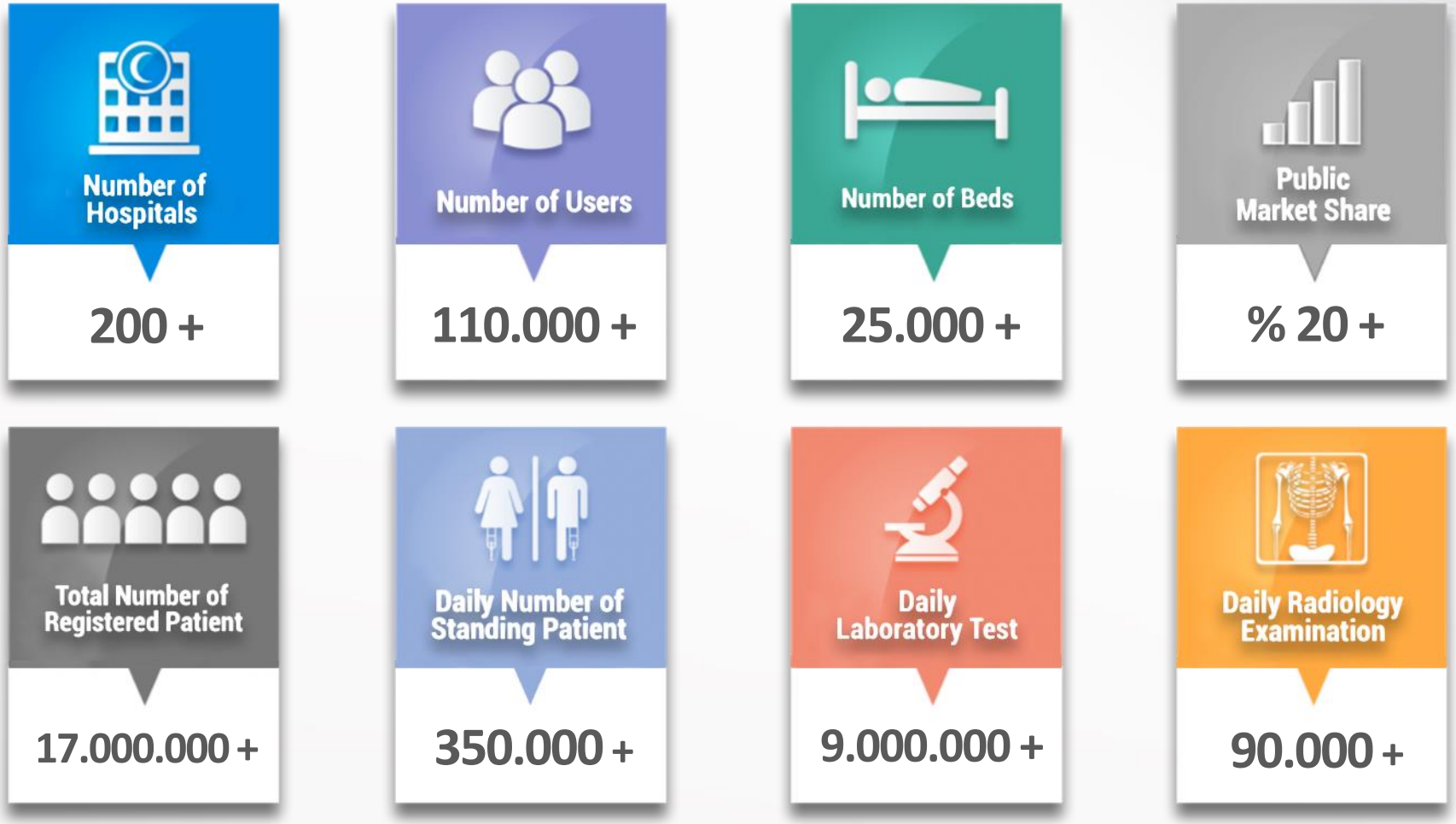
FONET HIS SOFTWARE

- Home Healthcare Management System
- Social Services Management System
- Interopereability System
- Decision Support Management System
- Material Resource and Inventory Management System
- Fixture and Asset Management System
- Financial Information Man. Sys. (Invoice, Cash Desk,etc.)
- Purchasing Information System
- Human Resources / Payroll Information System
- PCCS Personal Attendance Control System
- Document Management System
- Medical Record Archive Management Sytem
- Device Tracking Management Sytem
- Medical Device Calibration and Quality Control
- Quality Management System
- Quality Indicator Management System
- Laundry Management System
- Occupational Health and Safety Management Sys.
- LCD / Display Information and Q-matic Man. Sys.
- Kiosk Management System
- SMS Management System
- Technical Service Management System
- Central Computer Management System
- Process Management System
- Medical Waste Management System
- Dynamic Medical / Administrative Module
- Subscription Counter Tracking Module
- Mobile Doctor Examination Management System
- Online Examination Module (Videocall)
- Mobile Patient Management System

CERTIFICATE AND ACCREDITATIONS

- ISO 9001 (TSE-ISO-EN-9000)
- ISO/IEC 15504 SPICE
- ISO 27001 Information Security Management
- TSE Service Adequecy Standard
- IHE (Integrated Healthcare Enterprise) Accreditation
- CE Certification
- Ministry Of Culture Software Registration & Inf-Code
- Accreditation of the Ministry of Health / Health Integration Compliance

FONET HIS within NUMBERS



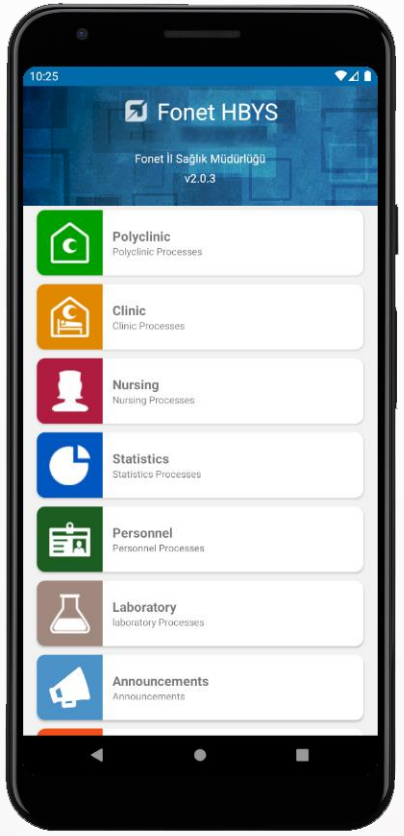
SYSTEM ARCHITECTURE

ADVANTAGES OF FONET HIS

- Platform Independence
- Database Independence
- Cloud Architecture
- Full Integration with 3rd Party Systems and Devices
- User Friendly Interfaces
- Service Oriented Architecture
- Moduler Structure
- Extensibility
- Mobility
- Multi Language Support

FONET HIS
Hospital Information System

MOBILE APPLICATIONS



REFERENCE HOSPITALS

ANKARA

SBÜ GÜLHANE TRAINING AND RESEARCH HOSPITAL

- 1.250 Beds
- 7.500+ Daily Patients
- 4.500+ Users

ANKARA

ONCOLOGY TRAINING AND RESEARCH HOSPITAL

- 600 Beds
- 5.000+ Daily Patients
- 2.000+ Users

REFERENCE HOSPITALS

İSTANBUL

KARTAL KOŞUYOLU HIGH SPECIALITY
EDUCATIONAL AND RESEARCH HOSPITAL

- 465 Beds
- 2.000+ Daily Patients
- 1.500+ Users

HARRAN UNIVERSITY

FACULTY OF MEDICINE RESEARCH AND
APPLICATION HOSPITAL

- 680 Beds
- 2.500+ Daily Patients
- 1.400+ Users

PROVINCIAL BASED HOSPITALS

SAMSUN
PROVINCIAL HEALTH DIRECTORATE

- 25 Health Facilities
- 2.800 Beds
- 35.000+ Daily Patients
- 12.500+ Users

HATAY
PROVINCIAL HEALTH DIRECTORATE

- 14 Health Facilities
- 2.400 Beds
- 32.000+ Daily Patients
- 8.500+ Users

SİVAS
PROVINCIAL HEALTH DIRECTORATE

- 9 Health Facilities
- 1.250+ Beds
- 13.000+ Daily Patients
- 4.000+ Users

PROVINCIAL BASED HOSPITALS

BALIKESİR
PROVINCIAL HEALTH DIRECTORATE

- 20 Health Facilities
- 2.750+ Beds
- 35.000+ Daily Patients
- 10.000+ Users

ŞANLIURFA
PROVINCIAL HEALTH DIRECTORATE

- 16 Health Facilities
- 2.800+ Beds
- 45.000+ Daily Patients
- 10.000+ Users

BİLECİK
PROVINCIAL HEALTH DIRECTORATE

- 6 Health Facilities
- 585 Beds
- 6.500+ Daily Patients
- 2.900+ Users

PROVINCIAL BASED HOSPITALS

AYDIN
PROVINCIAL HEALTH DIRECTORATE

- 15 Health Facilities
- 2.300+ Beds
- 20.000+ Daily Patients
- 10.000+ Users

KAHRAMANMARAŞ
PROVINCIAL HEALTH DIRECTORATE

- 13 Health Facilities
- 1.840 Beds
- 17.500+ Daily Patients
- 9.000+ Users

ESKİŞEHİR
PROVINCIAL HEALTH DIRECTORATE

- 3 Health Facilities
- 900 Beds
- 5.000+ Daily Patients
- 3.500+ Users

PROVINCIAL BASED HOSPITALS

DENİZLİ
PROVINCIAL HEALTH DIRECTORATE

- 13 Health Facilities
- 1.650 Beds
- 18.500+ Daily Patients
- 7.000+ Users

DÜZCE
PROVINCIAL HEALTH DIRECTORATE

- 7 Health Facilities
- 420 Beds
- 6.000+ Daily Patients
- 1.500+ Users

UŞAK
PROVINCIAL HEALTH DIRECTORATE

- 4 Health Facilities
- 950 Beds
- 8.000+ Daily Patients
- 6.500+ Users

PPP PROJECTS

Fonet Information Technologies Inc. has been an institution which has been preferred by many instutions along with its accumulation of knowledge and experience in the projects of City Hospitals designed with PPP (Public Private Partnership) model.

AZERBAIJAN

DTX HOSPITAL
DÖVLƏT TƏHLÜKƏSİZLİYİ XİDMƏTİNİN
HƏRBİ TİBB BAŞ İDARƏSİ

- 300 Beds
- 300+ Daily Patients
- 290+ Users

BAKU MEDICAL PLAZA
BMP BABƏK

- 250 Beds
- 950+ Daily Patients
- 400+ Users

SOMALIA

MOGADISHU TRAINING AND
RESERACH HOSPITAL

- 200 Beds
- 400+ Daily Patients
- 180+ Users

NIGER

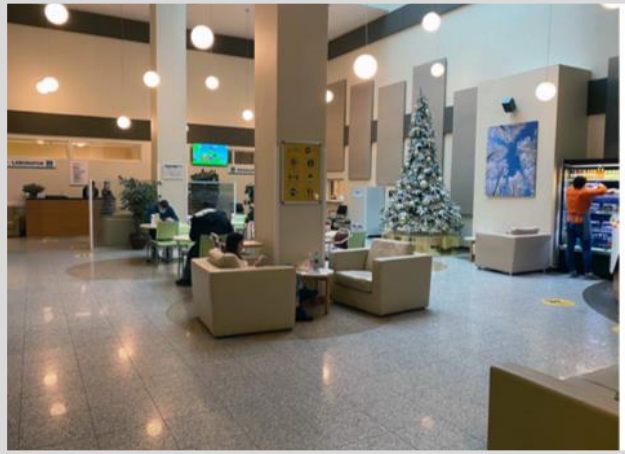
NIGER - TURKEY
FRIENDSHIP HOSPITAL

- 44 Beds
- 200+ Daily Patients
- 80+ Users

REPUBLIC OF MOLDOVA

MEDPARK INTERNATIONAL HOSPITAL
SPITALUL INTERNAŢIONAL MEDPARK

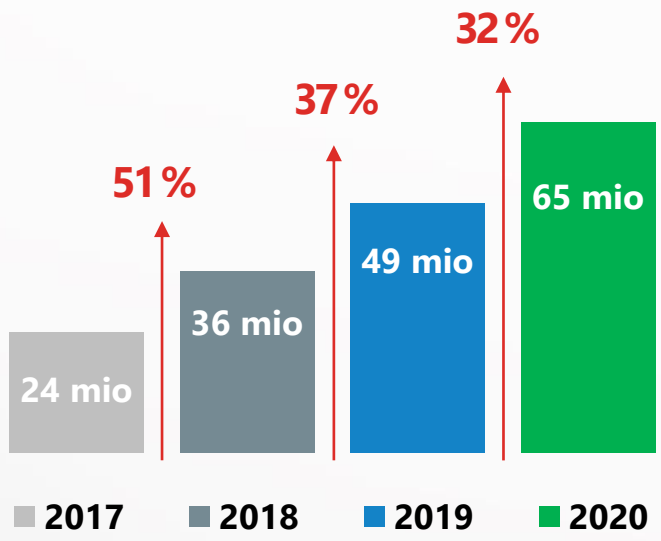
- 110 Beds
- 300+ Daily Patient
- 500 Users



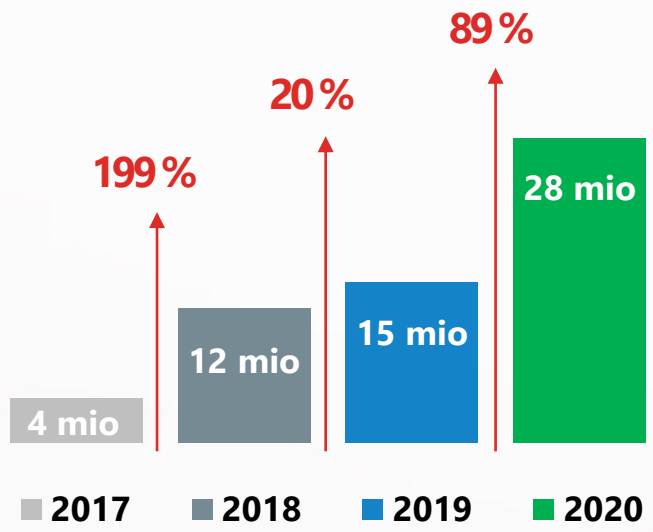
FINANCIAL STATEMENTS

FINANCIAL INDICATORS (TL)

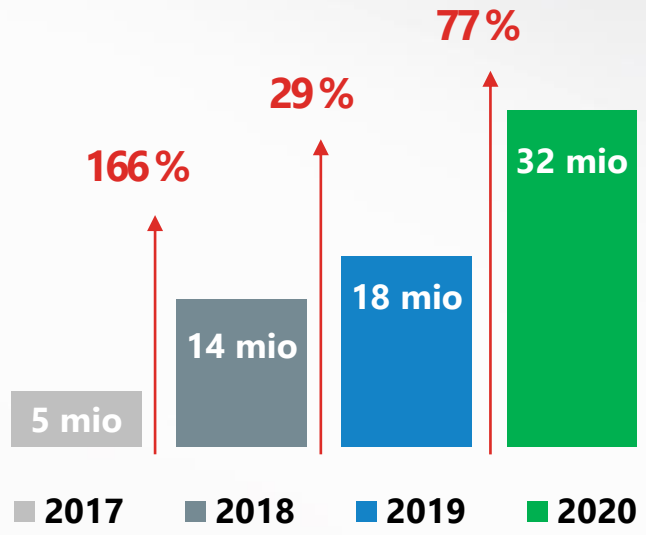
Sales Profit



Net Profit

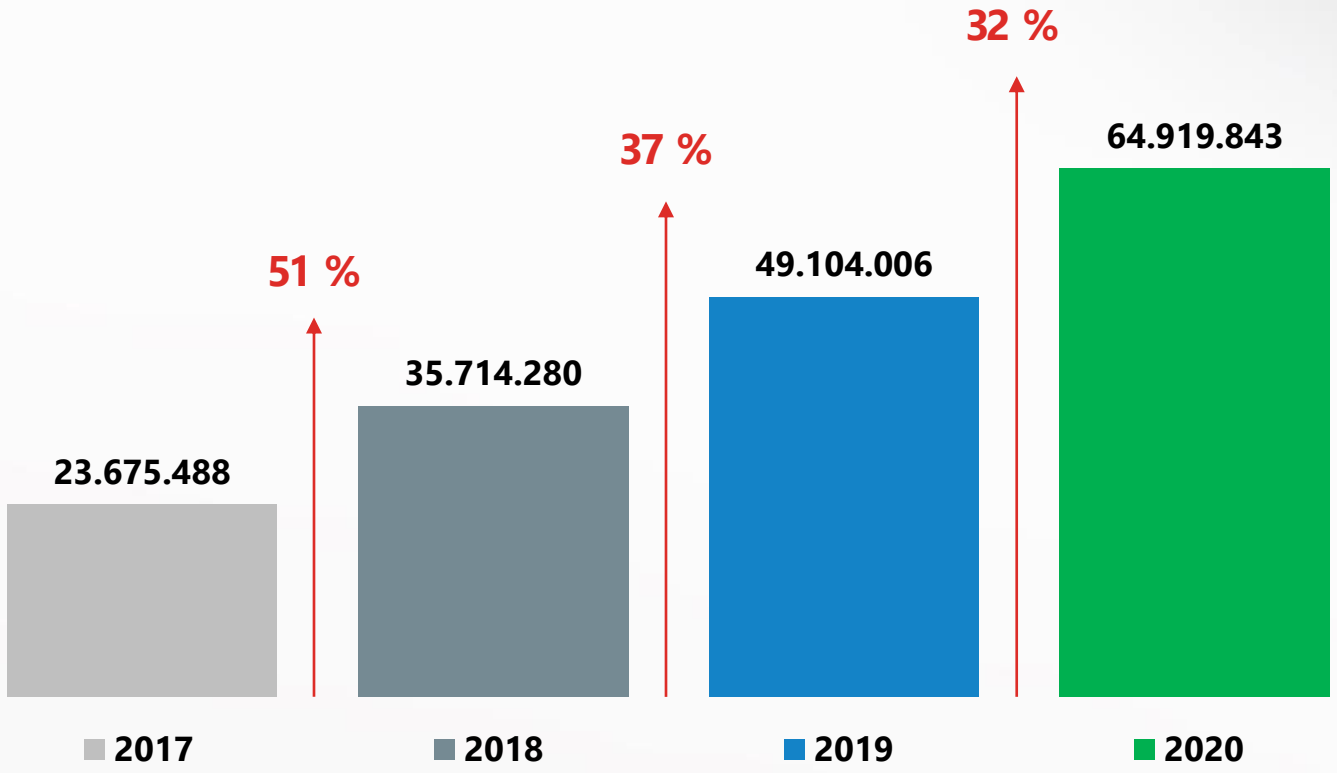


EBITDA



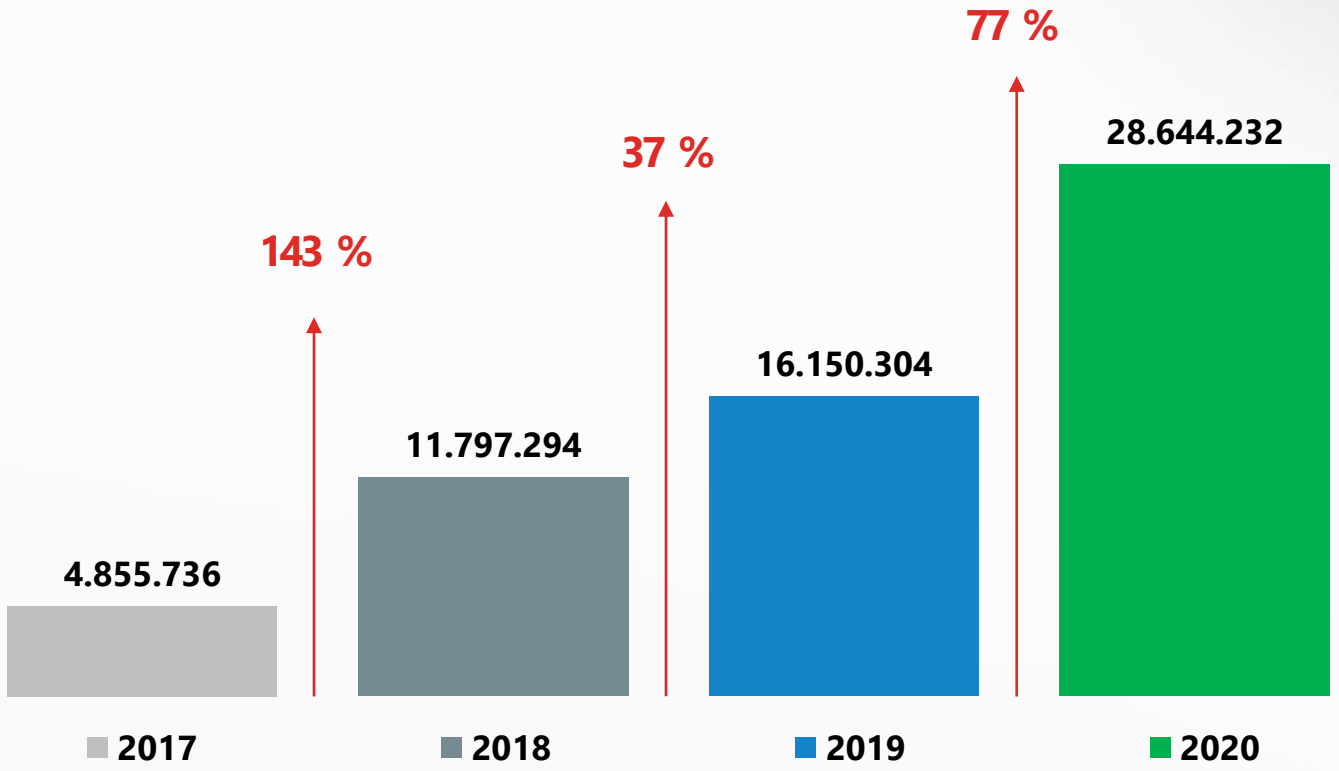
Sales revenues reached to 65 mio by increasing 32% compared to previous year thanks to new customer acquisitions and increasing return rate of income from existing clients via updated contracts. With the increase in the sales revenues, there is an increase of 77% in EBITDA and 89% in net profit. The EBITDA margin is 49%.

SALES (TL)



In addition to the activities in different regions of Turkey, Fonet is also obtained sales revenues from international agreements.

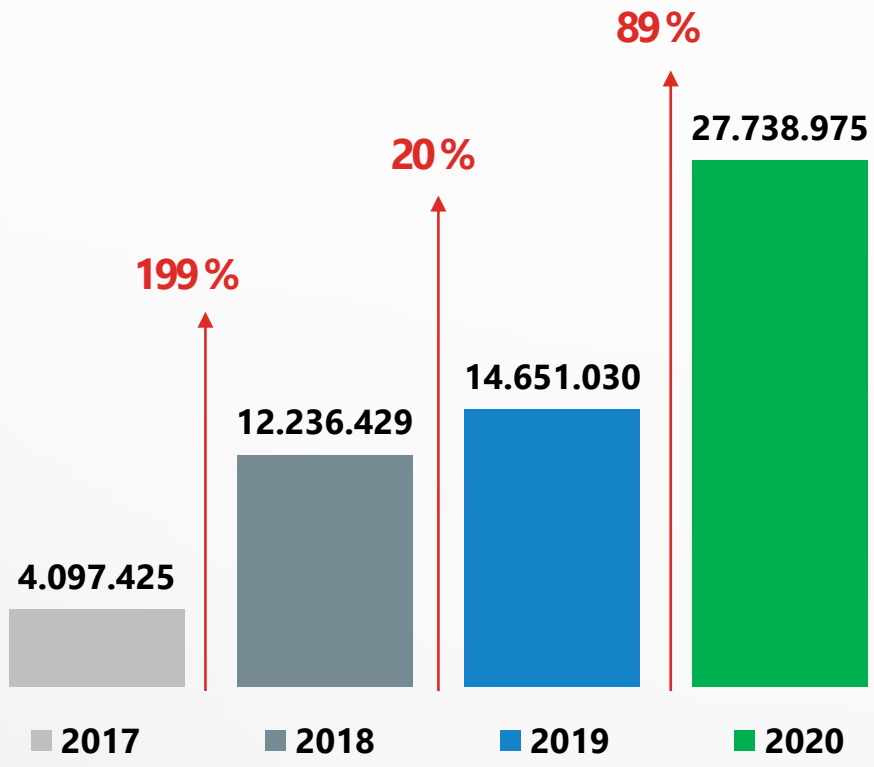
OPERATING PROFIT (TL)



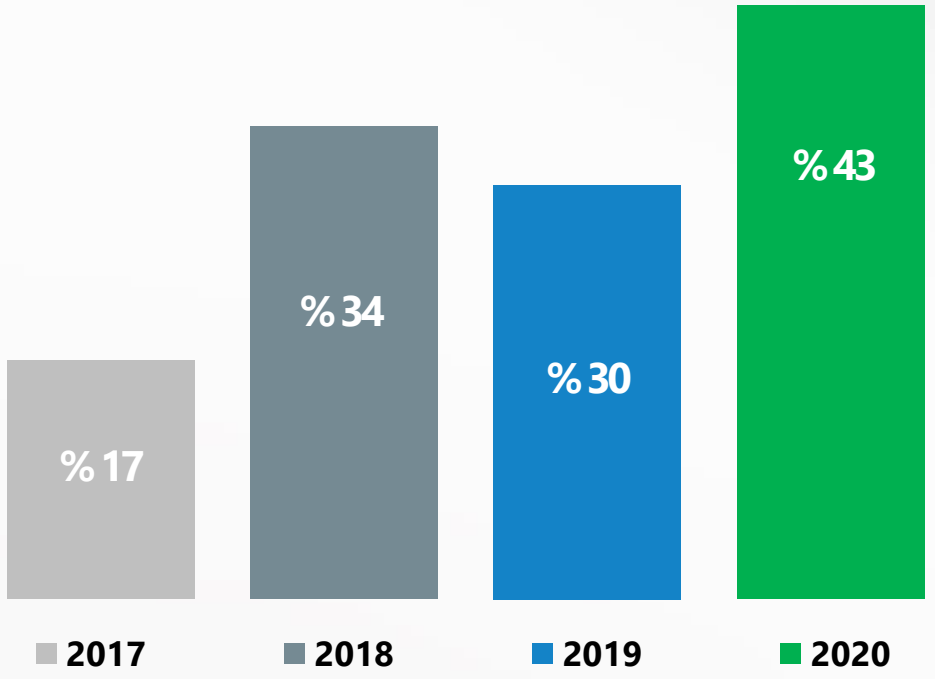
Operating profit increased by 77% and exceeded 28 mio.

NET PROFIT (TL) and NET PROFIT MARGIN

NET PROFIT (TL)

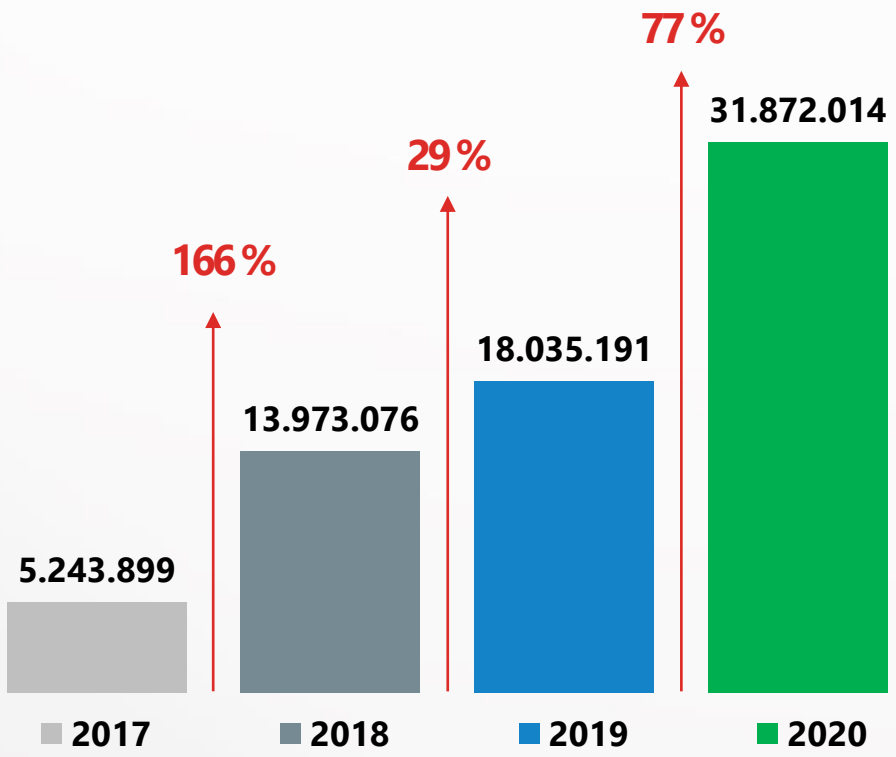


NET PROFIT MARGIN

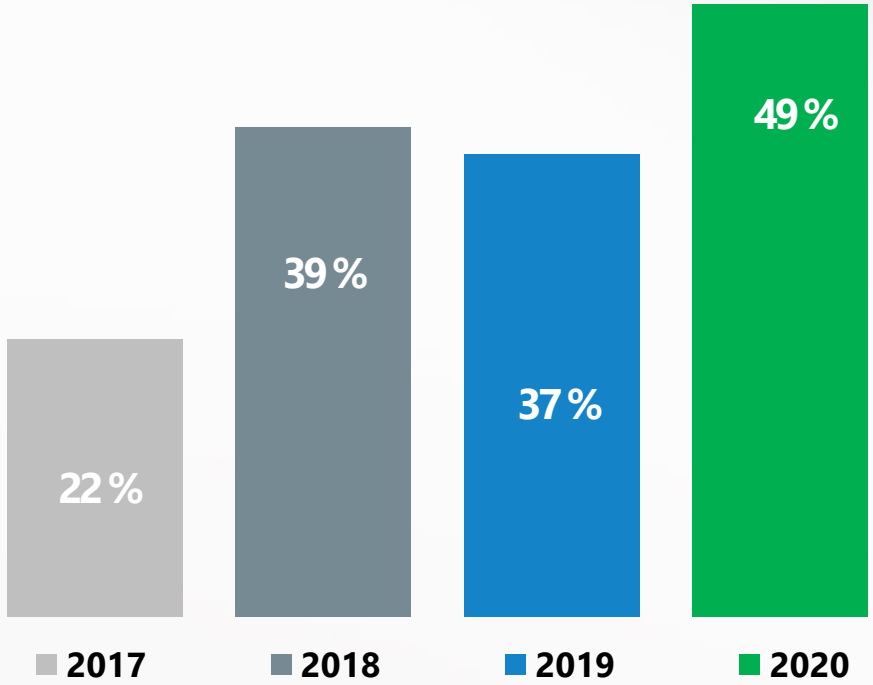


EBITDA (TL) and EBITDA MARGIN

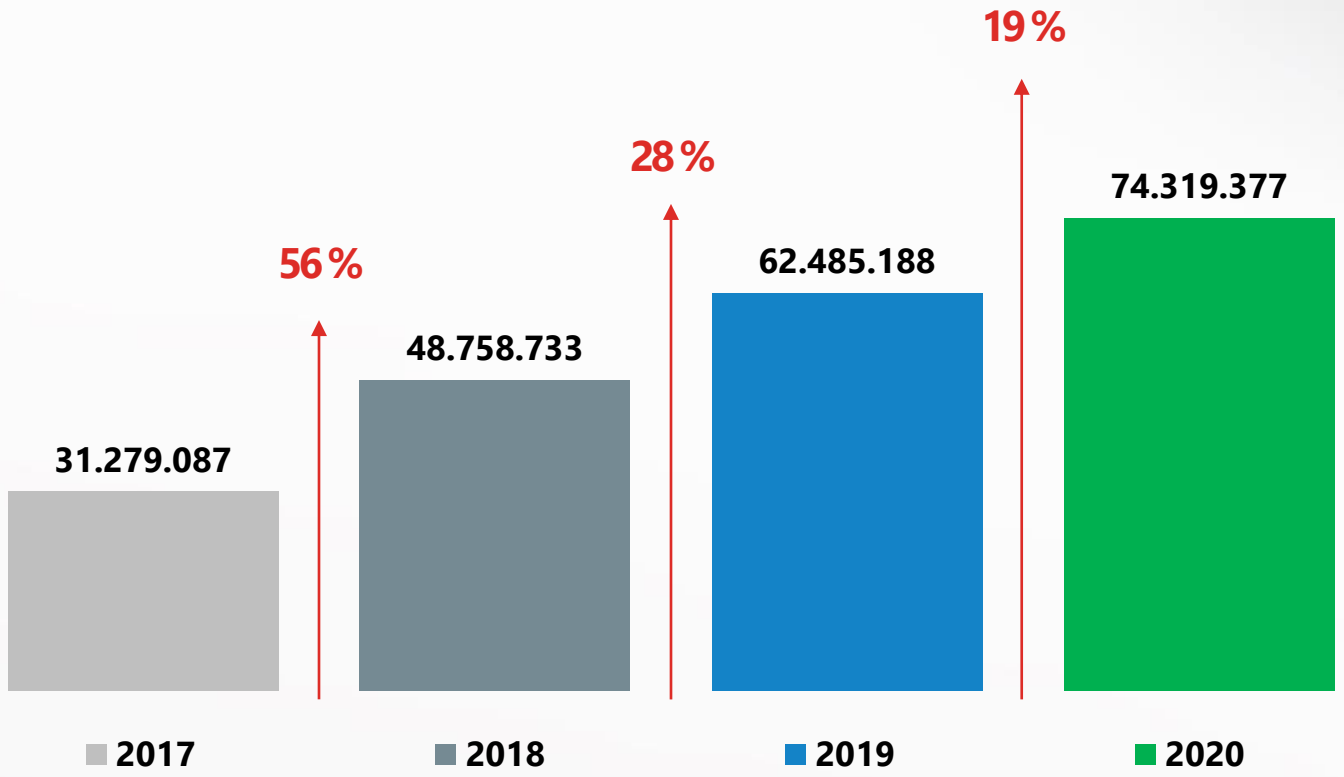
EBITDA



EBITDA Margin

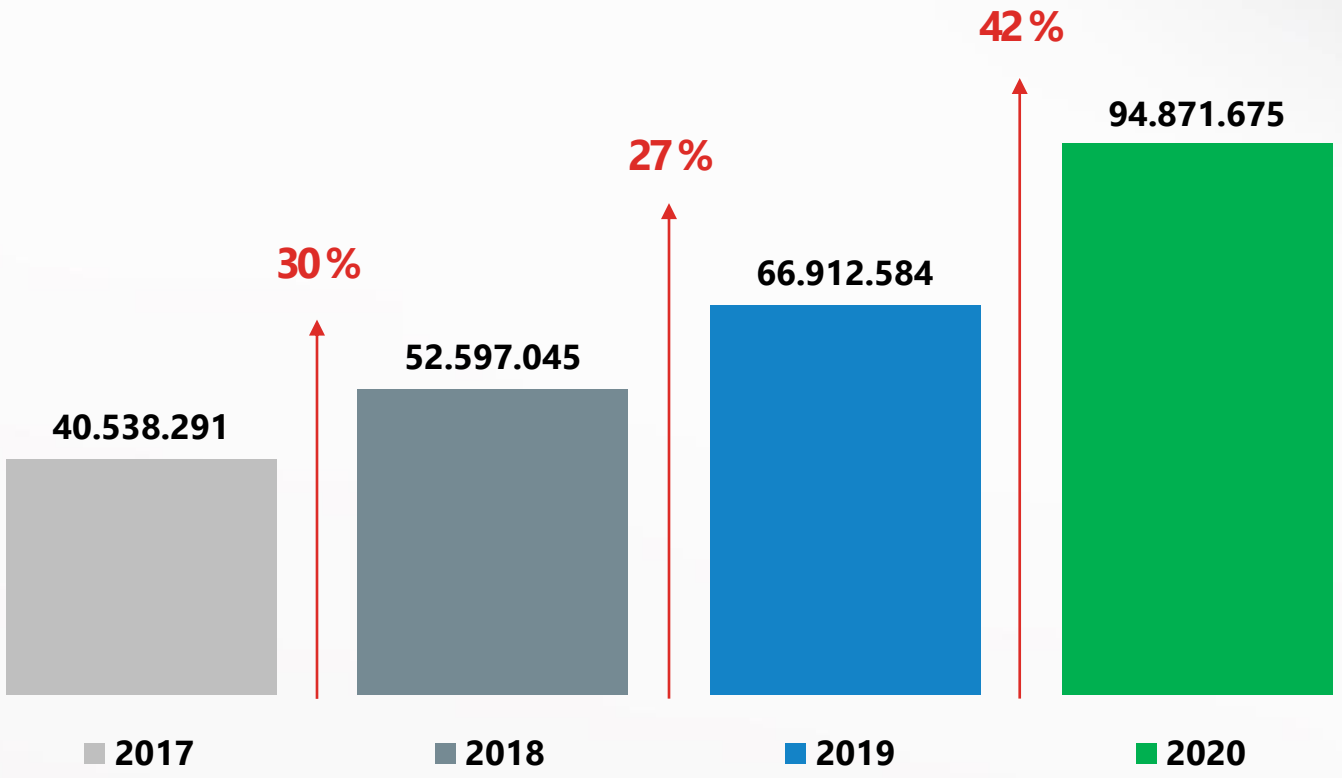


DEDICATED INVESTMENT TO TECHNOLOGY (R&D) (TL)



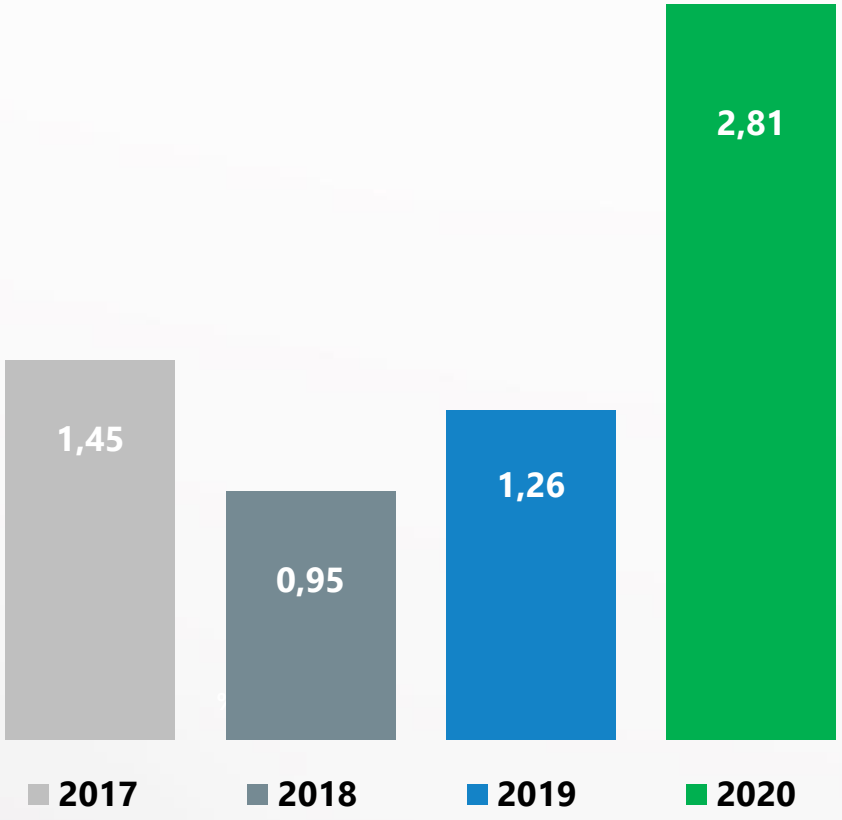
Our R&D investment expenditures are increasing at a decreasing rate.

EQUITY (TL)

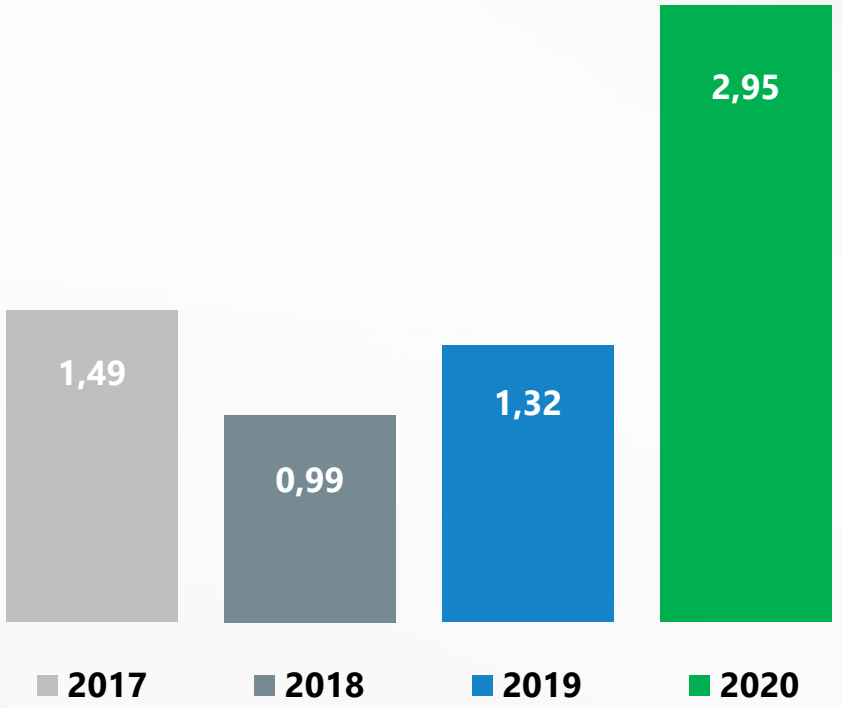

40.538.291
30 %
52.597.045
27 %
66.912.584
42 %
94.871.675
2017
2018
2019
2020

RATIOS

Liquidity Ratio (%)

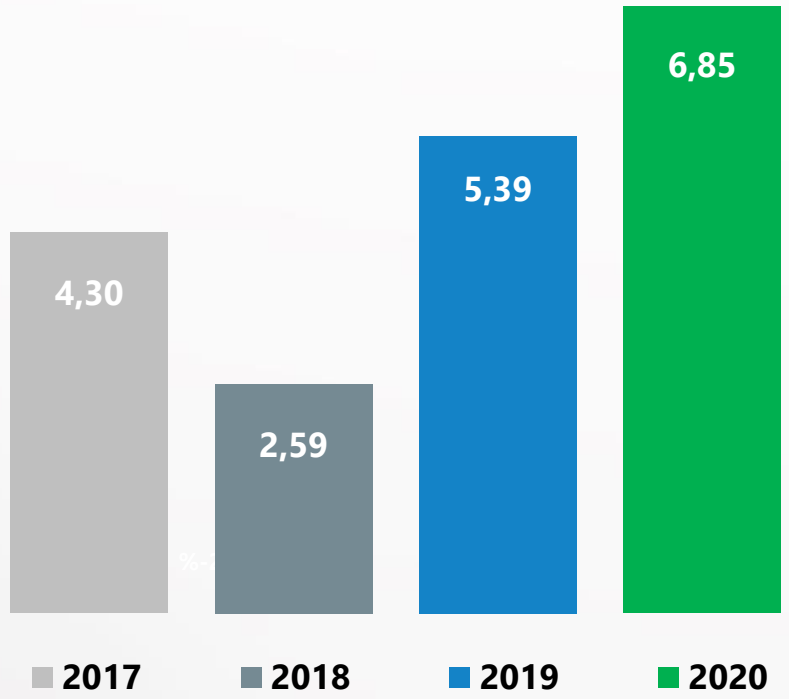


Current Ratio (%)

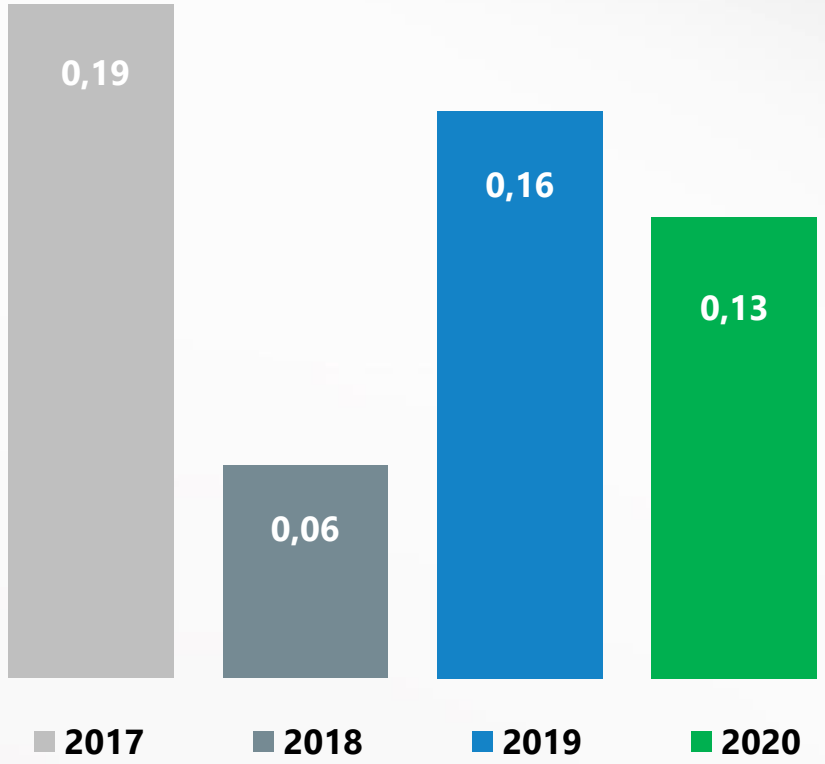


RATIOS

Financing Ratio (%)

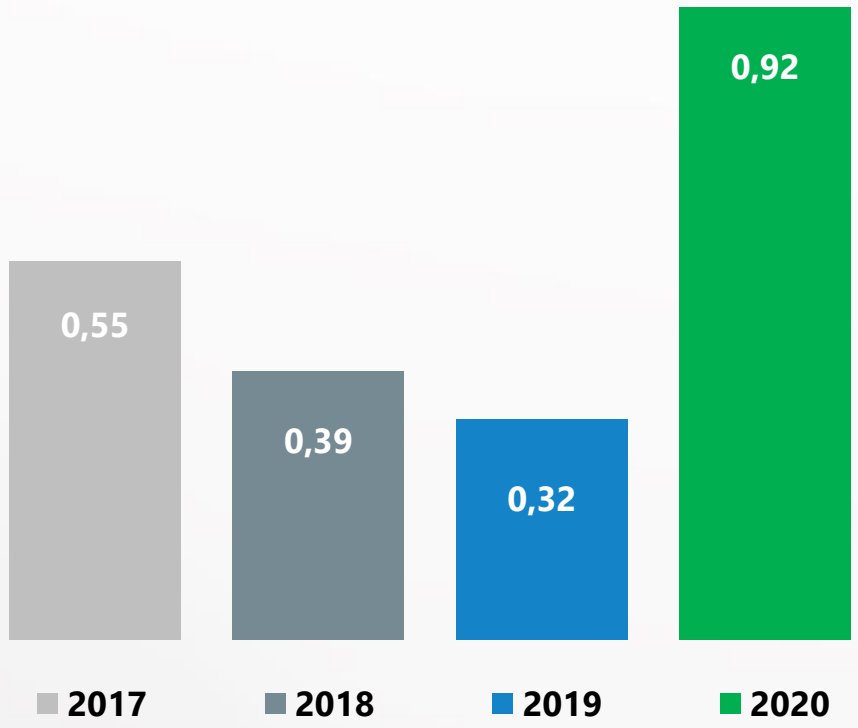


Leverage Ratio (%)

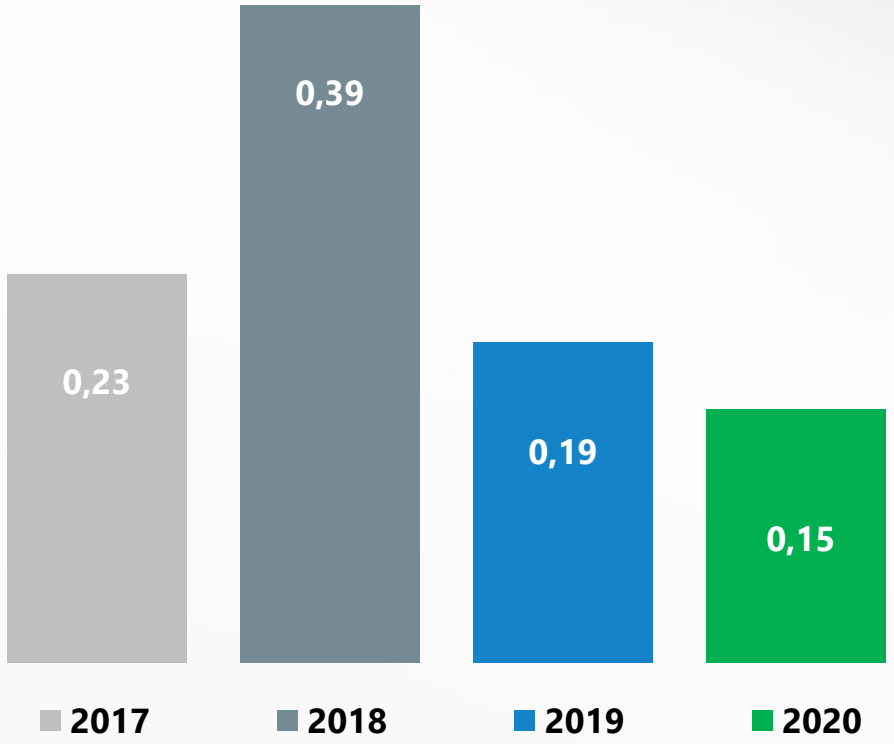


RATIOS

Cash Ratio (%)

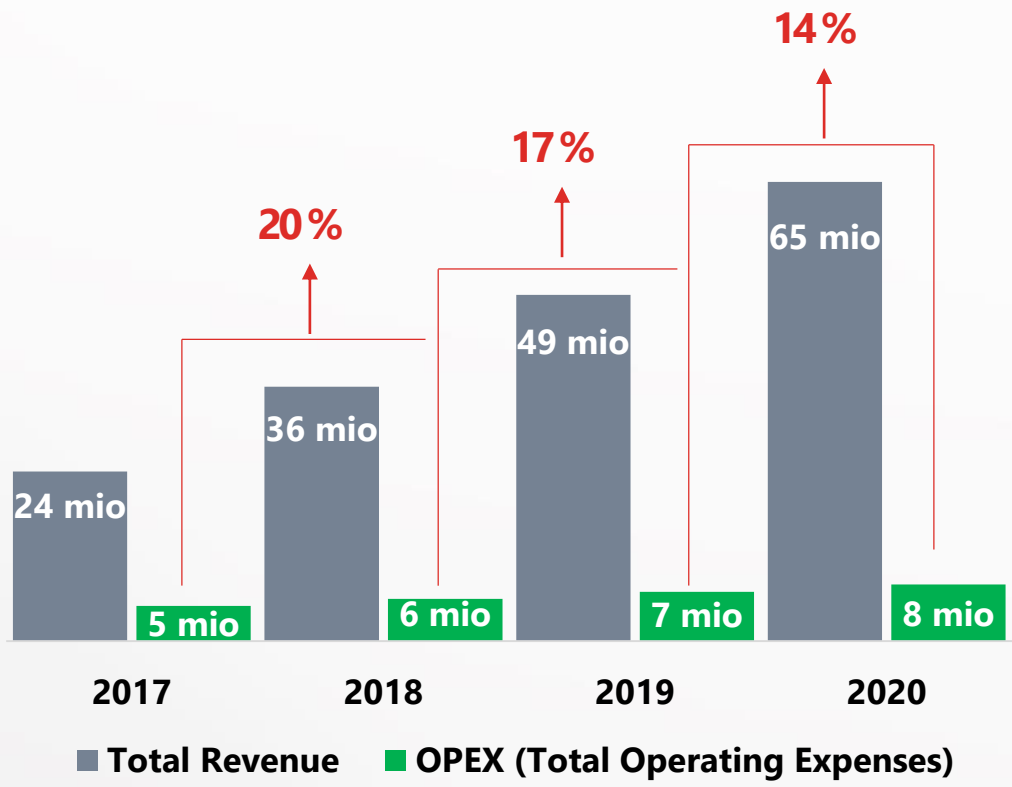


Debt / Equity Ratio (%)

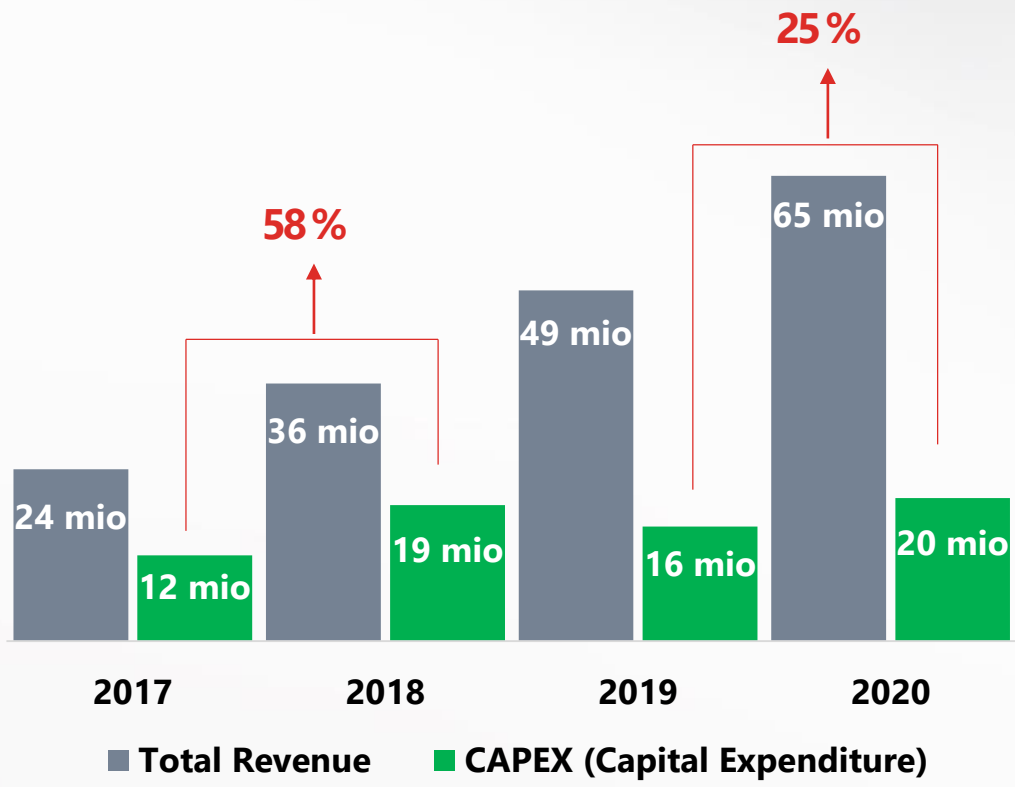


OPERATING EXPENSES - YEARLY (TL)

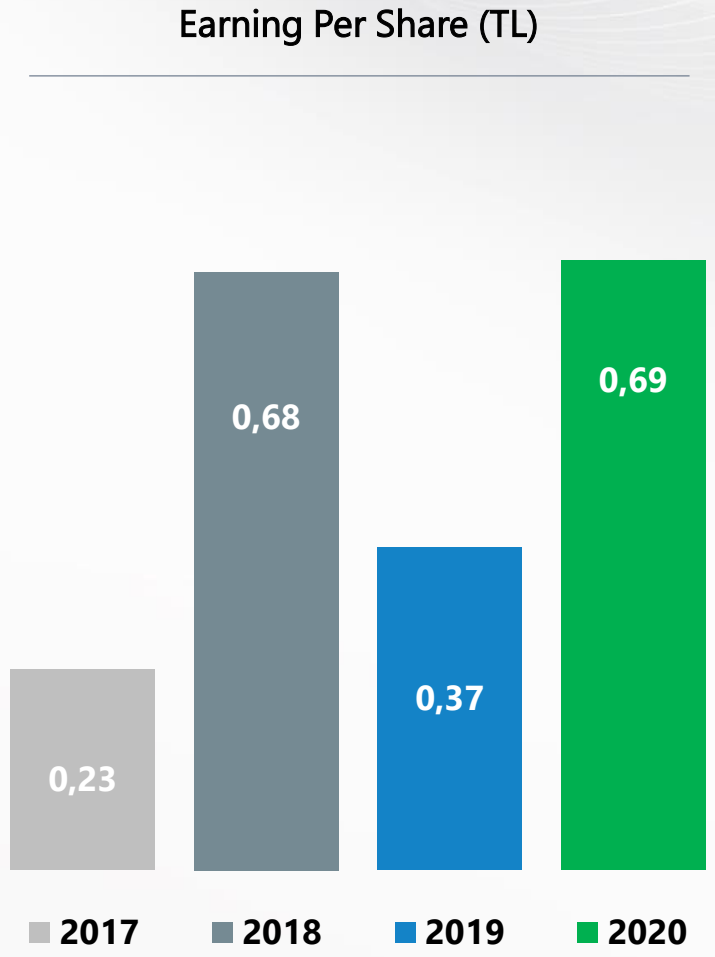
OPEX (Total Operating Expenses)



CAPEX (Capital Expenditure)



SHARE PERFORMANCE



APPENDIX

PiDATA

PiData Bilişim Teknolojileri Anonim Şirketi was established in 2018 in order to invest in project development and other information technologies besides HIS.

Activity Areas of Pidata:

- To make R&D researches
- To research and develop value added products are needed in the market
- To develop products other than HIS (expert system, hardware components, etc.) which can create added value in Healthcare IT sector
- Developing IT solutions for private sector
- Developing e-state projects

SUBSIDIARIES

PIBACKUP
It is an innovative and integrated system backup project.

PIOPIZ
It is a business intelligence project and differs from other business intelligence projects in that it is hardware integrated.

TALES ERP
It is an ERP project developed with the latest technology software infrastructure by analyzing the needs of public and corporate companies.

PIAPPLIANCE
Hardware and infrastructure support that can be adapted to each software application and project, ensuring maximum benefit, efficiency and productivity from the related applications.

FONET®

Right Software for Health

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